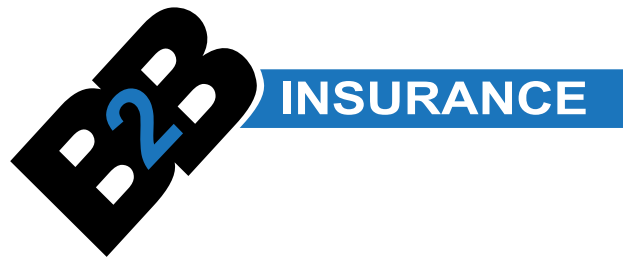




# COMPANY PROFILE



## OUR STORY

The journey began years ago in an insurance company claims department, at York Street, Sydney.

When working with policyholders that had experienced a loss to their business it became apparent insurance was confusing and complicated for many.

There was one common thread; few had taken the time to explain the finer details of the insurance policy, identify and explain potential risks to the policyholders business or how to implement strategies to protect assets, staff, directors, customers, intellectual property and brand.

## *"For us it's all about the client"*

Business 2 Business Insurance was created to share knowledge, strategies to minimise business risks and provide "smart insurance policies" for its clients. With access to over 150 national and international insurers worldwide we negotiate the best possible terms and outcomes for our clients.

At Business 2 Business Insurance, it is all about our clients and protecting their business.

## MANAGEMENT

Louise Jones, Managing Director

Tony Sykes

**Effective Risk Management**  
**Insurance Broking**  
**Claims Management**  
**Education**



## PRODUCTS & SERVICES

- Business Insurance
- Commercial, Professional and Corporate Insurance
- Directors & Officers Insurance
- Cyber & Privacy Protection Insurance
- Management Liability
- Property Asset Insurance
- Public & Products Liability Insurance
- Professional Indemnity Insurance
- Property Owners Insurance
- Business Interruption Insurance
- Product Recall – Product Guarantee
- Commercial Strata
- Not for Profit
- Construction
- Medical Indemnity
- Travel
- Marine Transit

To mention a few... across all industry types, Australia wide.



# “ *How we help business.*”

## **COST CERTAINTY**

Our broker fee is fixed annually. It covers new business and renewal negotiations, claims management, risk management and risk minimisation advice.

## **EXPERIENCE & QUALIFICATIONS COUNT**

All staff are qualified and regulation compliant. Ongoing industry training is compulsory.

## **ADVICE & EDUCATION**

We are committed to educating businesses and assisting them with minimising risk allowing them to continue to do what they do best. We provide our clients with advice and the latest information to help keep up to date. We maintain regular contact with our clients and conduct workshops and seminars upon request.

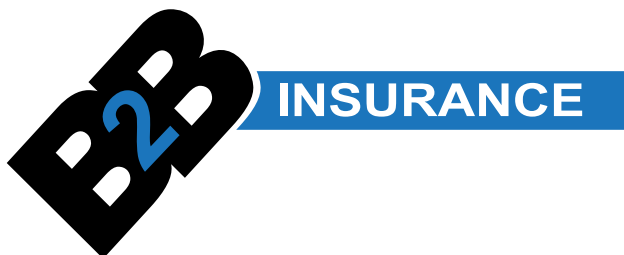
## **RESPONSIVE TIME FRAMES**

We are committed to delivering our services within time frames that fit our client's requirements. We research all markets to ensure our clients receive the most suitable insurance policies for their risk exposures. We manage all insurer communications and provide claims administration when things don't go according to plan.

## **TECHNOLOGY**

Our innovative technology provides 24/7 access to over 150 national and international Insurers. It allows us to negotiate the best possible terms and compare insurance products anywhere in the world enabling us to find the best option for clients.

## CONNECT WITH US



[www.b2bi.com.au](http://www.b2bi.com.au)

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